



## Resilience Partners closes a new investment by financing the expansion of Grupo Vinova

The direct lending firm Resilience Partners Fund I S.C.A., SICAR, has closed in July 2021 a new investment by granting a long-term senior loan to Grupo Vinova (Congelados Cíes) to accomplish the acquisition of Xeldist Congelados (Hiperxel), a subsidiary of Grupo Iberconsa. Through this acquisition, Grupo Vinova consolidates its position as the biggest retailer operator of frozen products in Galicia with more than 100 points of sales, broadening its distribution network and becoming the second largest retailer distribution group of frozen products in Spain.

With this transaction, Resilience Partners continues its strategy of helping Spanish SMEs to finance its growth plans. Juan Villamizar, CEO of Grupo Vinova, said: “Resilience Partners has played a key role in closing the transaction and we are delighted to count on them as a strategic partner in an ambitious expansion project which started through the recent acquisition of Coinba, specialised in cod industrialization”. On the other hand, Agustín Pla, partner of Resilience Partners that has led the transaction added: “With this transaction we give continuity to our strategy of backing leading management teams with ambitious growth plans which generate real impact”.

### About Resilience Partners

Resilience Partners specializes in helping Spanish companies with solid track record to execute their long-term expansion plans, offering flexible financing solutions. Resilience Partners focuses on companies with EBITDA's between EUR 3-15M, leaders in their segment, with consolidated management teams and long-term financing needs to execute strategic plans.

Resilience Partners continues steady in its investment process. As of today, it has closed 12 investments in Spanish companies. Through these investments, a network of companies has been developed which jointly have obtained EUR 730M in revenues during 2020 (+11% vs. 2019)<sup>1</sup>, contribute to more than 1,300 job positions<sup>1</sup> (+6.3% vs. investment date), and have a positive impact on the real economy, contributing to more solid companies and adding value in the different industries in which they operate.

After the success of the first fund, parallelly, launch of Resilience Partners Fund II S.C.A. SICAR is advancing positively, it will maintain the same investment strategy which forecasts to raise EUR 150-200M among institutional investors from Europe, the United States as well as Family offices, to continue financing growth within the same target companies.

### About Grupo Vinova

Grupo Vinova is a multinational group with more than 15 years of commercial experience, focused in its origins in the import and export of frozen and fresh shellfish as well as fish, in the national and international markets.

For further information on Resilience Partners visit: <http://www.resiliencepart.com/>

For further information on Grupo Vinova visit: <http://grupovinova.com/>



Resilience Partners

(1) Including Grupo Vinova